



**BikeCo, LLC**  
1536 N. American St.  
Philadelphia, PA 19122  
215-824-3854

### Job Description: Independent Sales Rep

BikeCo is looking for Independent Sales Representatives in multiple territories to represent our portfolio of bike brands to include, Fuji, Breezer, SE and Tuesday. Available territories are:

- Texas, Oklahoma, Arkansas & Louisiana

#### Responsibilities/ Accountabilities:

- Develop new and existing accounts within your assigned territory
- Monitor accounts receivables and proactively work with dealers and BikeCo accounting to resolve past due balances and credit issues
- Build extensive product knowledge of BikeCo's distributed brands, Fuji, SE, Tuesday, Breezer, and Kestrel
- Travel within assigned territory for regular sales call with BikeCo dealer base

#### Requirements:

- 3+ years outside sales experience within the bicycle or outdoor industry
- Knowledge of Microsoft Office Applications
- Exceptional verbal and written communication skills
- Friendly, well-spoken, and sales-driven
- Outstanding customer service skills
- Excellent time management skills
- Ability to travel within assigned territory and to industry events as needed
- Must live within one of the major markets in TX; Austin, Dallas/ Ft. Worth, Houston
- Love for cycling and knowledge of the mechanics of a bicycle is a plus but not required

#### Compensation:

This is a 100% commission position. BikeCo offers competitive commission rates and pays commission when orders are invoiced and shipped to dealers.

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**EXCLUSIVE DISTRIBUTOR OF:**

Fuji Bikes — SE Bikes — Kestrel Bicycles — Breezer Bikes — Tuesday Cycles